

Leading and Managing People Series

This series of Vignettes provide concepts to help leaders, managers and supervisors deal with the rapidly changing work environment. Expands the role of leadership to include workers and everyone in the organization. Presents theories and practical steps that are easy for leaders and managers to follow.

New Challenges for Leaders, Managers and Supervisors

This Vignette explains four factors causing rapid change and what leaders, managers and workers must do to adapt. Offers insights on the new economy, first to market demands, dealing with info glut, and responding to new worker expectations.

The Success Framework

Three references that guide leaders, managers and supervisors in determining the best course of action in leading and managing people. Shows the value of focusing on the situation, the worker and the skills of the leader and manager.

Using the Success Framework

Illustrates the applications of the Success Framework. Shows how to follow the three principles of that guide success: Managing in a given situation, focusing on key areas and understanding how one's actions impact other related areas.

Who are leaders and managers?

A primer on the basic defining of who are leaders and managers and what they do. Stresses the value of transforming opportunities and problems into significant results rather the incremental results.

Functions of Leaders and Managers

This Vignette describes the leadership and management functions of leaders and managers. Every leader, manager and supervisor performs the six functions although in varying ways depending on what one does or where one is situated in the organization.



Qualifications of a Good Manager

Each leader, manager and supervisor must possess the three qualifications. This Vignette describes how the qualifications enable leaders and managers to deal with technical challenges, demand for knowledge, and leadership.

Managerial Leadership

Successful leaders have five important qualities. Because of these qualities, leaders are able to direct the people they work with more effectively. Presents the differences between an autocratic and democratic leader.

The Discouraging Leaders

Presents a small case study on the reasons why some leaders and managers cause discouragement amongst their workers. Viewers are asked to respond to pick from six situations that could lead to a discouraged worker — a reverse way of showing leadership.